

Introduction



Over the coming months, myself, Julie Huggins (NPI & Demand Manager – Alton) and Jodie Deane (NPI & Demand Manager – Kirkham) will be reaching out to more of you to arrange some face to face meetings.

This will be an opportunity for us to update you on our **Customer Service strategy**, carry out a mini customer satisfaction survey and gain insight into where our customers feel we have opportunities to **improve our working relationships** and **develop our partnerships** further.



The annual survey is due to go out again in December and will deliver a more in-depth review, the mini surveys are a lighter version which will hopefully give us more timely and regular insights throughout the year.

If you have not yet heard from us and would like to get something in the diary, please drop us an email to arrange (jhuggins@laleham.com, jdeane@laleham.com & vhart@laleham.com).

Vicky Hart

Vicky Hart, Customer Services Director



Since the initiative was launched, everyone across the business has completed a basic level **training module** on how businesses like ours have an impact on the environment and what **changes we can make to improve** in that area.

This training was supported with a booklet, printed on paper that contains flower seeds that could be planted at home to create a colourful display.

Each of the sites now have an Eco-Logic Working group that will be meeting regularly to consider changes that could be made locally to become **more sustainable** in our operations.

And finally, two of the sites now have **electric car chargers installed** for employees and visitors to use at work. The spaces are frequently seen fully occupied so there could well be more on the way soon.

Supply Chain Update

We are all well aware of the **ongoing global supply challenges** and inflationary pressures that are affecting many businesses. The conflict in Ukraine and the subsequent impact on gas and electricity prices has put increased pressure on already stretched supply chains following Covid. Gas supply into mainland Europe has the potential to be affected and we are working with our major suppliers to understand and support their contingency plans in case of any supply disruption. We continue to work with all our partners to **mitigate supply disruption** in these difficult times.

Visibility on future demand can help minimise supply risk, so if you are able to share forward forecasts or place orders earlier than you would usually, then please work with our customer services team to provide this information.

Trade Shows

The **Plastic Recyclers Show Europe 2022 (PRSE)** was held in Amsterdam back in May. With the increasing requirement to understand recycled materials and what makes the packaging we develop for our customers recyclable, our Packaging Development team sought to do a “deep dive”. We wanted to gain an understanding of the challenges and also what technologies and processes are being used. Our ultimate aim is to improve our understanding on what we can do as packaging developers at the design stage to achieve a better outcome when the disposed packaging arrives to be processed at recycling facilities across the UK, Europe and beyond.



Some great meetings were held and follow up visits to Material (MRF) and Plastic (PRF) Recovery Facilities are being arranged which we will report back on in future e-shots! Circpack Suez (a Veolia company) offer a “Recycling Masterclass” which is a training course we plan enroll on to expand our understanding even further.



Also in June, was the **PCD Show** in Paris at the Paris Exhibition Centre, Porte de Versailles. This event formed the centerpiece of Paris packaging week.

The array of suppliers and innovation on offer was impressive and we all were aligned in our view that this was the premier packaging centric show we had visited for some time.

Some dates for the diary:

PCD London: 21st & 22nd September 2022, look out for Design Plus who will be exhibiting.

PCD Paris: 25th & 26th January 2023

Cosmoprof Bologna: 16th to 20th March 2023

Sarah Fernihough (Strategic Business Development Director) joined our newly located DCC Health & Beauty Solutions USA leadership team in 45C heat at this years **Cosmoprof USA in Las Vegas** 12-14th July.



Smaller in scale than its parent exhibition in Bologna, and split into a similar focus between Cosmoprof & Cosmopack, there was a heavy branded focus within. Exhibitors from other territories were limited in numbers compared with previous years of the Bologna show.

There were some distinct headlines we took from the visit:

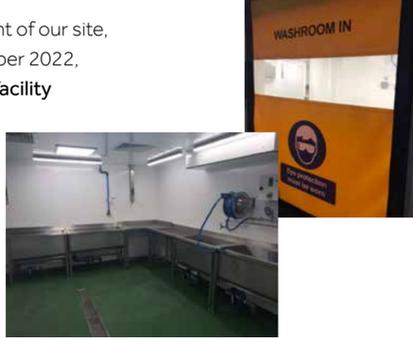
- Devices for almost any beauty task were abundant, some with very strong performance claims, with opportunities for us to consider complementary products.
- Sexual wellness and women’s intimate health products were prominent, even intimate skincare claims, with premiumisation notable.
- Laundry language and formats were observed.
- Beauty from within continues, with collagen benefits in particular being promoted, along with hair growth claims.
- Some familiar ingredient areas continued to be strong such as Probiotics, CBD, Centella Asiatica, Bacterial, Korean influence and ‘clean beauty’ in particular.
- From an eco-perspective the focus was on refills and refillable.

DCC Health & Beauty Solutions now has three manufacturing sites across USA.

If you'd like to learn more about Cosmoprof USA or our other activities, please contact your Account Manager who can arrange time with the relevant personnel.

Investment in Sites: Alton Washroom

The new Washroom has seen Alton continue to invest in the development of our site, and supports our **commitment to Quality Matters**. Going live in September 2022, we have invested over £400,000 to build a **customised GMP washroom facility** at the Alton site. This 1000 sq. ft facility is designed to support our business as we continue to grow, and allows us to maintain the **highest quality standards** across our pharmaceutical, medical device, nutritional and cosmetic customers.



Regulatory Update

Our Cosmetics Regulatory team are constantly reviewing up and coming changes in regulations.

We work closely with our suppliers and customers to determine any potential impact to our customer’s products, managing timelines to ensure products are fully compliant by the time a change comes into force, thereby **preventing interruption to supply of product**.



A recent example of this is the publication of **Regulation 2022/135**, which results in an imminent change to Annex III of the EU Cosmetics Regulation where **Methyl-N-Methylantranilate**, a common fragrance ingredient, will be **restricted** at 0.1% in leave-on products and at 0.2% in rinse-off products. We have carried out a full assessment of our product portfolio and advised of any changes ahead of the deadline to ensure all of our customer’s products are fully compliant. If you free issue materials to us and would like to discuss this further please contact your Account Manager or our Cosmetics Regulatory team directly.

Extended Producer Responsibility (EPR) update

We are now gaining further clarity on the next phase of reforms to the UK packaging legislation including the implementation of EPR (Extended Producer Responsibility) legislation. This legislation **builds upon existing packaging waste directives** and will sit alongside existing PRN’s, Green Claims code, and Plastic Packaging Tax legislation.

The key aim for EPR legislation is to make ‘producers’ (now clarified as **brand owners**) responsible for the **full net cost** of managing the packaging they place on the market. Brand owners will be incentivised to make ‘sustainable’ packaging materials choices via the introduction of modulated fees based upon material specified for packaging items placed on the market. Materials utilised within primary, secondary and tertiary (transit) packaging components will be within scope of the EPR legislation and fees.

Similar to the PPT (Plastic Packaging Tax legislation) **EPR data will be required to be reported by the producer** to the government appointed compliance scheme at regular intervals. The following data is understood to be required as part of EPR data submission.

- Weight (to the nearest tonne) of each Individual material category utilised
- Materials category segmented by ‘primary’, ‘secondary’ and ‘transit’ packaging
- Classification of material likely to become household waste (by weight) – data expected to be submitted annually
- Any material likely to end up on street waste bins (by weight)
- Provision of ‘nation’ data (UK nations in which packaging is sold) – data expected to be required annually

Laleham are currently preparing our internal data systems to allow for the provision of packaging data required within EPR legislation to brand owners/producers.

Key EPR Implementation Dates

2023	From 1st Jan - EPR data to be collected by producers From April – ‘Producers’ to register for EPR packaging online service
2024	First EPR payments made by ‘producers’ (modulation applied by compliance scheme) Material based recyclability assessments implemented By 1st Dec – Nation data for 2023 to be submitted
2025	Full modulated EPR fees & categories introduced
2026	Mandatory recyclability labelling all packaging (excluding films)
2027	Mandatory recyclability labelling all packaging (including films)

Look out for further updates on Packaging Legislation & EPR detail in future e-shots.

If you would like to feedback on the newsletter content, please contact Vicky Hart on vhart@laleham.com or your Account Manager.

For the latest updates from Laleham Health & Beauty, please refer to our website www.laleham.com and join us on LinkedIn.

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